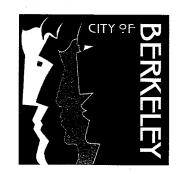
#### RECEIVED AT COUNCIL MEETING OF:

SEP 2 5 2018

# IKE Smart City Kiosks

Facilitation of the Installation of IKE Smart City Kiosks; Amending Chapters 20.16 and 16.18 of the Berkeley Municipal Code

CITY COUNCIL MEETING
SEPTEMBER 25, 2018
ITEM #27

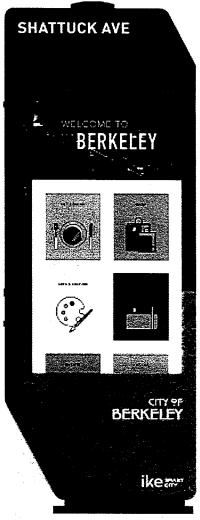


OFFICE OF ECONOMIC DEVELOPMENT

#### **IKE Smart City Kiosks: Overview**

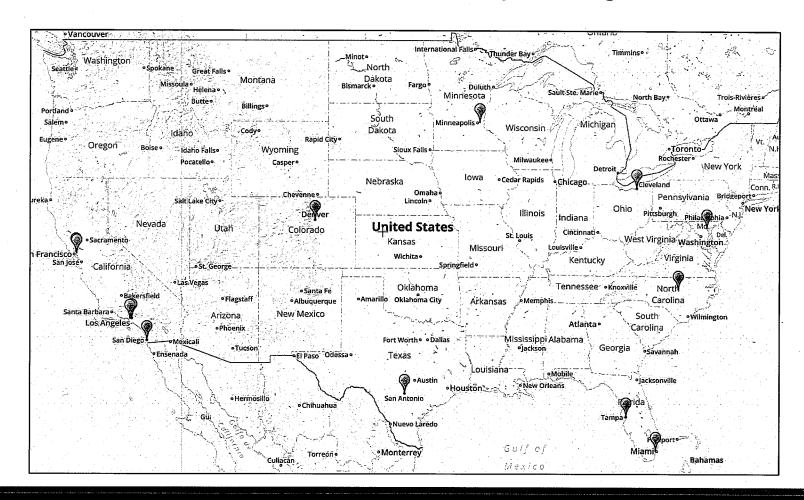
- Interactive, touch screen digital wayfinding kiosk
- Connects pedestrians & visitors with local information
- Advertising supported public-private partnership
- Advertising Rates Discounted 50% for Berkeley Non-Profits & Businesses. Announcements are Free
- Revenue positive agreement with no costs to the City
- Projected \$829,361 in new annual revenue to the City
- Consistent with the City's commitment to support Smal Businesses and Commercial Districts
- Meets Climate Action Plans goals 6 and 9 to market & enhance real-time transit information





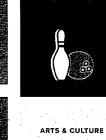
#### **IKE Smart City Kiosks: Locations**

- Deployed in Denver & San Antonio
- Under Contract in Baltimore, Cleveland, Columbus, Coral Gables, Culver
   City, Los Angeles, Oakland, Port of Sand Diego, Raleigh, St. Paul & Tampa

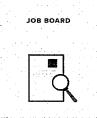


#### **IKE Smart City Kiosks Features**















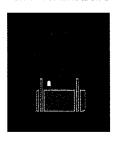


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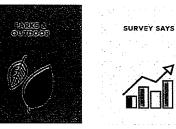








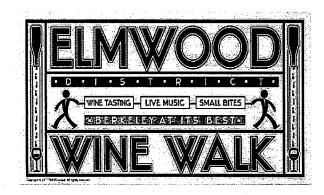








#### Advertise Commercial District Events For Free

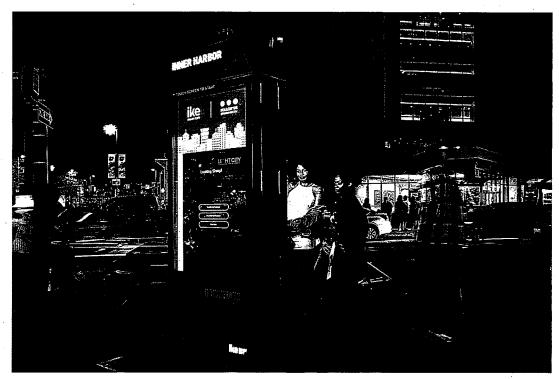






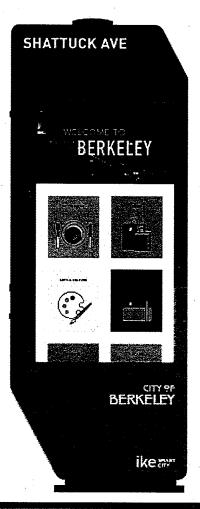
#### **Recommended Actions**

- Grant Franchise Agreement
- Amendments to the Sign & Encroachment Ordinances



Courtesy of NewCities.org





#### **Community Engagement**

- 10 months of engagement with Community
   Stakeholders
- July 24, 2018 City Council Meeting
- Two full Days of Public Display of the Kiosk & Q&A

#### **Future Engagement**

- Community meetings in each Commercial/Council
   District prior to Final Kiosk Location & Installation
- Continued Outreach by OED, Visit Berkeley & IKE
- Additional Demos at Events, Online Feedback



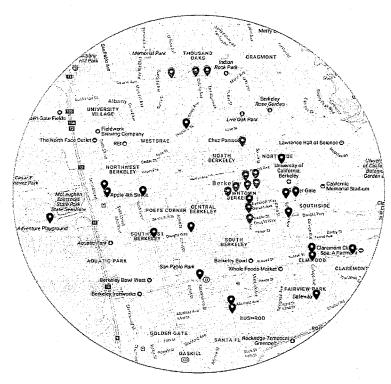
IKE in City Hall for Demonstration



Courtesy of IKE Smart Cities

#### **Location Criteria in Berkeley**

- Up to 31 Kiosks installed in Commercial Districts
- City Reserves all Rights Related to the Locations
- Specific Location Based Outreach prior to Installation
- Implemented in 3 Phases: Starting with Downtown & Telegraph



Preliminary Distribution & Locations



Pratt & Light St. Baltimore, MD

- DOWNTOWN/CIVIC CENTER: 5 IKEs
- TELEGRAPH & BANCROFT: 3 IKEs
- SOLANO: 3 IKEs
- DOWNTOWN/NORTH SHATTUCK: 5 IKEs
- 4TH ST: 2 IKEs
- OTHER: 13 IKEs

## Benefits to Berkeley Citizens, Visitors, Small Businesses & Commercial Districts



- Displays information about Local Restaurants, Shops, Hotels, Events & More
- Never any Fees, No "Pay for Play" ranking Schemes
- Will Ensure Content is Accurate, Up-to-Date & Approved by Business Community
- Commercial Districts Can Determine Content & Branding for their District
- Connects Residents and Visitors with Detailed Listings of Businesses & Activities
- Encourages Exploration of Berkeley by highlighting Civic Uses like Parks,
   Museums, Art Galleries & Public Art
- Provides Free Social Services Information for Residents in Need. Shelter,
   Addiction Support, Food Assistance
- Provides Free Wi-Fi in the Area to Increase Connectivity
- Modernizes Commercial Districts Looks "Hip, Connected & Cool"

### Q&A + Discussion

#### **Office of Economic Development**

+ Jordan Klein | 510.981.7534 Economic Development Manager



+ Kieron Slaughter | 510.981.2490 Community Development Project Coordinator

#### **Visit Berkeley**

+ Barbara Hillman | 510.549-7040 Chief Executive Officer



#### **IKE Smart City LLC**

+ Pete Scantland | 614.205.9108 Chief Executive Officer



#### **IKE Smart City LLC**

+ Chris Greene | 917.757.0660 Managing Director