



Office of the City Manager

CONSENT CALENDAR

October 27, 2015

To: Honorable Mayor and Members of the City Council

From: *DWR* Dee Williams-Ridley, Interim City Manager

Submitted by: Phillip Harrington, Acting Director, Public Works

Subject: Purchase Order: Altec Industries, Inc. for Two Hybrid Aerial Bucket Trucks

RECOMMENDATION

Adopt a Resolution satisfying City Charter Article XI Section 67.2 requirements, accepting National Joint Powers Alliance contract bid procedures, and authorizing the City Manager to execute a purchase order for two Hybrid Aerial Bucket trucks with Altec Industries, Inc. in an amount not to exceed \$324,800.

FISCAL IMPACTS OF RECOMMENDATION

The purchase of two Hybrid Aerial Bucket trucks will not exceed \$324,800, which includes freight, dealer prep, delivery, California tire fees, training and sales tax. Funding is available in the FY 2016 budget, Equipment Replacement Fund, 860-5703-410-7042.

CURRENT SITUATION AND ITS EFFECTS

These trucks are used for the repair and maintenance of traffic signals and street lights throughout the city, in addition to maintaining ball field and park lighting infrastructure. The current trucks have reached the end of their economic life and are due for replacement.

BACKGROUND

Throughout the year Public Works purchases vehicles for City Departments through the Equipment Replacement Fund. For purchases over \$25,000, Finance General Services solicits bids or piggybacks off competitively bid contracts to ensure best pricing. In addition, prior to each purchase, General Services performs market research to ensure the City is receiving the best available pricing. Each City Department pays its share into the Equipment Replacement Fund, and these funds are used to replace equipment at the end of their useful life.

The City of Berkeley has been a no-cost member of the National Joint Powers Alliance (NJPA). NJPA is a municipal contracting agency operating under the legislative authority of Minnesota Statue 123A.21. This statue was created in 1978 and revised in 1995 to allow participating municipal agencies to reduce the cost of procurement by leveraging the benefits of contract purchasing. NJPA serves all education, government

and non-profits agencies nationally offering cooperatively contracted products, equipment and service opportunities to government entities throughout the U.S.

All NJPA contracts have been competitively solicited nationally. On March 11, 2014, NJPA released Request for Proposal No. 031014 for Public Utility Equipment with Related Accessories and Supplies. The solicitation was released for approximately 43 days. Fourteen proposals were submitted and after review NJPA selected Altec Industries, Inc. as one of the best most responsive proposers that met the specifications, and Altec was awarded Contract No # 031014-ALT.

NJPA charges an administrative fee calculated on the percentage of the sale, this 1% fee is paid by the contractor, in this case Altec Industries, Inc. The cost is not passed on to City of Berkeley and does not affect the purchase price.

The two trucks being replaced will be sent to a public auction for disposal through First Capital Auction Company.

#### ENVIRONMENTAL SUSTAINABILITY

These new trucks are equipped with the most fuel efficient diesel engines while producing the lowest amount of emissions available for this model of truck. The Hybrid part of this truck will allow the aerial bucket to operate off of battery power without having the truck engine running thereby saving fuel and reducing emissions while in operation.

#### RATIONALE FOR RECOMMENDATION

Public Works equipment must be replaced on a reasonable schedule to ensure that Public Works truck operators can efficiently and effectively carry out their duties.

#### ALTERNATIVE ACTIONS CONSIDERED

None

#### CONTACT PERSON

Bill, Ivie, Equipment Superintendent, 981.6469

Attachments:

1: Resolution

RESOLUTION NO. ##,###-N.S.

PURCHASE ORDER: ALTEC INDUSTRIES, INC. FOR TWO HYBRID AERIAL  
BUCKET TRUCKS

WHEREAS, two Hybrid Aerial Bucket trucks are needed by the Public Works to replace existing equipment that has reached the end of its useful life and is scheduled for replacement; and

WHEREAS, Public Works equipment must be replaced on a reasonable schedule so that Public Works truck operators can efficiently and effectively carry out their duties; and

WHEREAS, Charter section 67.2 allows for the City to purchase goods without undergoing a competitive bid process if the City is using pricing obtained by another public entity through a competitive process; and

WHEREAS, the GSA Schedule program contracts bid procedures satisfy the requirements of the City of Berkeley; and

WHEREAS, funds are available for the purchase of two Hybrid Aerial Bucket trucks in the FY 2016 budget, Equipment Replacement Fund, 860-5703-410-7042 (\$324,800).

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the Council authorizes the City Manager to execute a purchase order for two Hybrid Aerial Bucket Trucks with Altec Industries, Inc. in an amount not to exceed \$324,800.

